

PRODUCT DESCRIPTION

QUOTISS software comes in 3 product options: **QUOTISS LITE**, **QUOTISS PRO** and **QUOTISS ENTERPRISE**.

QUOTISS LITE and **QUOTISS PRO** are optimal for small and medium size organizations, where import from Far East Asia has the highest business impact. These products are based on FOB (free-on-board) terms, with rates displayed in USD.

QUOTISS LITE and **QUOTISS PRO** are plug-and-play solutions, and implementation process from A to Z should take 5 business days or less.

QUOTISS ENTERPRISE is a product designed for global shipping lines and global freight forwarders. The product is fully modelled and prototyped. It can cater for any trade, any currency and any Inco-term combination. We invite global market players to contact us and discuss cooperation opportunities.

QUOTISS PRODUCT OPTIONS

QUOTISS LITE	QUOTISS PRO	QUOTISS ENTERPRISE
<p>25\$ user/month* (billed annually, min. 5 users)</p> <p>Far East Asia – all ports 2 destination ports Unlimited quotes</p> <p>LITE Features: Pricing Panel Sales Panel User Support (CET working hours)</p>	<p>50\$ user/month* (billed annually, min. 5 users)</p> <p>Far East Asia – all ports 5 destination ports Unlimited quotes</p> <p>Get all LITE features PLUS: Analytics Client advisory Branded offer template Mobile version</p>	<p>250\$ user/month* (billed annually, min.500 users)</p> <p>All trades All ports Unlimited quotes</p> <p>Get all PRO features PLUS: All currencies All Incoterms All container types 24/7 support</p>

*All prices are subject to VAT regulations of European Union

TERMS USED IN PRODUCT DESCRIPTION

Far East Asia – all ports: covers the trade that originates from Far East Asia ports and is exported to any other part of the world. This is by far the biggest and the most volatile trade in portfolio of freight forwarders and shipping lines; rates are quoted in USD and presented in FOB (free-on-board) format;

Destination ports: any destination ports of customer’s choice. **QUOTISS LITE** supports pricing and quoting from all Far East Asia ports to any 2 ports at destination – for example to Gdańsk and Szczecin, or to Hamburg and Bremerhaven.. **QUOTISS PRO** supports pricing and quoting from all Far East Asia ports to any 5 ports at destination – for example to Gdańsk, Gdynia, St Petersburg, Hamburg and Bremerhaven.

Selection of ports at destination is based on YOUR choice and YOUR business needs.

Quotes are unlimited – generate as many freight quotes as you wish with **QUOTISS**.

All quotes generated via QUOTISS come in .pdf format, with rates displayed as TOTAL FREIGHT = FREIGHT + SURCHARGES (with the detailed split provided). Each offer is attached to automatically generated email, with subject and body personalized for each customer. Thanks to email integration function, all emails sent via QUOTISS are displayed as if they are sent from standard sales rep company mailbox, showing up in 'Sent Items'. All quotes are saved and archived in the system.

Pricing Panel: this is the engine of QUOTISS. In Pricing Panel we configure main ports - related ports matrix and design the pricing logic; set up the premium/discount levels; surcharge structure and values; quote structure; offer validity; any special clauses, terms and conditions per service / destination port.

Sales Panel: sales panel is essentially a customer database where sales reps update required settings, enabling for automatic freight offer generation and distribution.

Analytics: QUOTISS PRO and QUOTISS ENTERPRISE have built-in analytics module. Use the dashboards to track the amount of sent quotes per team / port / user; track the rate levels quoted to clients at any period of time by any sales rep, set up your own 'Shanghai Freight Index' stats.

Client advisory: This functionality allows to use QUOTISS as a marketing tool - send client advisories, information or seasonal greetings, using the system's email distribution functionality and your most accurate sales database.

Branded offer template: while QUOTISS LITE will allow you to place your company logo and company info on the offer template, QUOTISS PRO comes with more advanced offer branding opportunities.

Mobile version: QUOTISS PRO comes along with mobile version, allowing your sales team to quote from anywhere.